

## Career Opportunities

*Are you curious, inquisitive and always interested in learning something new? Boston MedTech Advisors is seeking a Senior Consultant to lead research and analysis activities related to marketing and business development, reimbursement and regulatory projects.*

### **Job Summary**

The role of the Senior Consultant is to conduct and lead research and analysis for BMTA's activities/projects.

The Senior Consultant is a member of the BMTA senior team.

### **Summary of essential job functions**

1. Conduct research and analysis in the following areas:
  - a. Market research\*
  - b. Business strategy\*
  - c. Reimbursement / economic analysis\*
  - d. Regulatory affairs
  - e. Clinical development
- \* *Primary areas of activities*
2. Assess research and develop recommendations for clients
3. Oversee development of reports
4. Interact with clients
5. Lead project teams
6. Provide supervision and training of junior staff
7. Identify new leads and facilitate communications, presentations, proposals and other activities leading to new engagements for BMTA services
8. Other duties, as assigned

**Required experience**

1. Minimum of 8 years relevant industry experience in the medical device, life sciences and/or healthcare consulting industry
2. Minimum of 3 years active participation in at least 2 of the following areas – market analysis, business strategy, reimbursement, product management, regulatory or clinical development

**Education**

1. Minimum requirement: MA / MSc / MBA
2. Preference - graduate degree related to life sciences or the healthcare industry

**Required skills / expertise**

1. Ability to conduct primary and secondary research
2. Excellent written and verbal communication
3. Strong technical writing, with ability to synthesize research findings
4. Ability to multi-task, working on more than one project at a time
5. Excellent proficiency of Microsoft Word and PowerPoint

**Other**

1. Compensation includes competitive salary, bonus and comprehensive benefits
2. Opportunity to work part time from home
3. Minimal traveling

If interested, please submit a resume and cover letter to [careers@bmtadvisors.com](mailto:careers@bmtadvisors.com)

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