

## Job Description

Title: Senior Consultant

Location: Dedham, MA

Boston MedTech Advisors is a Boston-based medical device and healthcare consulting and professional service company, with a presence in the U.S., Europe and Israel, focusing on the acceleration of market adoption of new medical technologies. We support our clients in the commercialization of new products and services by addressing the highly inter-dependent regulatory, clinical development, reimbursement, marketing and business development requirements of the global medical technology industry.

### Job Summary

The role of the Senior Consultant is to conduct and lead research and analysis for BMTA activities/projects

The Senior Consultant is a member of the BMTA senior team.

### Summary of essential job functions

1. Conduct research and analysis in the following areas:
  - a. Market research\*
  - b. Business strategy\*
  - c. Reimbursement / economic analysis\*
  - d. Regulatory affairs
  - e. Clinical development
- \* *Primary areas of activities*
2. Assess research and develop recommendations for clients
3. Oversee development of reports
4. Interact with clients
5. Lead project teams
6. Provide supervision and training of junior staff.
7. Identify new leads for the company's services, and facilitate communications, presentations, proposals and other activities leading to expansion of company's services.
8. Other duties, as assigned.

**Required experience**

1. Minimum of 8 years relevant industry experience in the medical device, life sciences and/or healthcare consulting industry.
2. Minimum of 3 years active participation in at least 2 of the following areas – market analysis, business strategy reimbursement, product management, regulatory, clinical development.

**Education**

1. Minimum requirement: MA / MSc / MBA
2. Preference - graduate degree related to the life sciences or healthcare industry.

**Required skills / expertise**

1. Ability to conduct primary and secondary research.
2. Excellent written and verbal communication.
3. Strong technical writing, with ability to synthesize research findings.
4. Ability to multi-task, working on more than one project at a time.
5. Excellent proficiency of Microsoft Word and PowerPoint.

**Other**

1. Compensation includes competitive salary, bonus and comprehensive benefits.
2. Opportunity to work part time from home.
3. Minimal travelling.

**Disclaimer**

The above statements are intended to describe the general nature and level of work being performed by people assigned to this classification. They are not to be construed as an exhaustive list of all responsibilities, duties, and skills required of personnel so classified. All personnel may be required to perform duties outside of their normal responsibilities from time to time, as needed.

**Effective:** March 27, 2018